

THE REAL ESTATE STORE

Licensed Real Estate Broker

“TEAM” COMMISSION AGREEMENT (REAL ESTATE)

A. Broker Fee

The Real Estate Store, Inc. (TRES) will collect a **\$195.00 BROKER FEE PER TRANSACTION**.

Please note:

- Listing & Selling the same property is considered 2 Transactions = \$195 x 2
- E&O insurance is included in the per transaction broker fee

B. Agent Compensation

TRES compensates agents 90% of all commissions. Teams will qualify to receive 100% of commissions earned once meeting TRES “TEAM” CAP as outlined below

- \$6500 (husband & wife team)
- \$7000 two-person team
- \$500 for each additional team member
- ZERO fee charged by TRES for designated Administrative/Assistants (up to 3)
- Total TRES “TEAM” CAP shall not exceed \$10,000 in a calendar year.

Once the “TEAM” has reached their TRES “TEAM” CAP, they will receive 100% of all commissions for the remainder of the calendar year.

Please note: TRES \$195 BROKER FEE is always applicable.

TRES calendar year commences January 1st and ends December 31st each year.

C. Referral Fees Paid to Agents

The Real Estate Store, Inc. shall collect a 10% on all referral fees until agent meets TRES CAP which is \$7000-10K in a calendar year. When an agent meets TRES CAP (\$7000-10K) the broker fee is **\$195.00** on all referrals received.

Leased property commissions: “Teams” shall pay 10% to TRES until “Teams” meet TRES “TEAM” CAP as outlined in paragraph B. Once “TEAMS” meet TRES “TEAM” CAP in a calendar year TRES will collect 10% on each leased transaction not to exceed **\$195.00**

BANK WIRE/DIRECT DEPOSIT FEES MAY APPLY

I, the real estate agent signing below, understand the above terms of The Real Estate Store, Inc., and agree with the compensation/Team commission agreement plan of The Real Estate Store, Inc.

The Real Estate Store, Inc.

Agent (Print Name)

Brokerage

Signed

Date

Broker